

Ensuring Mobile Deployments are Ready for Business

Keeping up with software updates is difficult. Updates of operating systems and applications aren't predictable, and security patches cannot be ignored. And, mobile computer lifecycles are shrinking. Device firmware updates might arrive at irregular intervals. How do you ensure you're on the latest versions of all these software layers – and that they remain compatible? Subscription licensing helps, by bundling software application maintenance with ongoing software upgrades, transferability and more.

Challenges of Perpetual Licensing



Large, upfront investment



Separate maintenance fees



Device lifecycles getting shorter



License ends when hardware is retired



Complicated license management

More Value from Subscription Licensing



Lower, predictable annual investment



Includes customer support and maintenance



Purchase can be accounted as Operating Expense rather than Capital Expense



Continuous availability of software upgrades



Transfer licenses among devices or migrate to next-generation devices



Simplify migration from legacy to modern operating systems and management platform



Helps accelerate project ROI

Purchase Scenarios

Effective July 1, 2024, all new Velocity licenses are purchased as annual subscriptions. Customers can purchase and renew using the model that most closely reflects the state of their deployment among the scenarios below.

Purchasing New Mobile Computers



- **Velocity Telnet SKU:** 140-SUB-VELOCTE
- **Velocity Browser SKU:** 160-SUB-VELOCWEB
- SKUs include maintenance for subscription duration
- Multi-year subscriptions available
- Licenses transfer as devices are refreshed
- Option to convert existing licenses to subscription

Existing perpetual license installed on devices carrying an active support/maintenance contract



- **Velocity Telnet SKU:** 140-CON-VELOCTE
- **Velocity Browser SKU:** 160-CON-VELOCWEB
- Bundle and save with Velocity subscription + Neurons for MDM
- Subscription activates at next maintenance renewal date
- Option to pro-rate current maintenance toward subscription
- Multi-year subscriptions available
- Licenses transfer as devices are refreshed

Existing perpetual licenses installed on mobile computers, no active support/maintenance contract



Limited-time opportunity through December 31, 2024!

- **Velocity Telnet SKU:** 140-CON-VELOCTE
- **Velocity Browser SKU:** 160-CON-VELOCWEB
- Bundle and save with Velocity subscription + Neurons for MDM
- Velocity maintenance activates with subscription purchase
- Multi-year subscriptions available
- Licenses transfer as devices are refreshed
- Avoid missing out on future Velocity updates

Ensure continuity and peak performance

Gain confidence that your deployments have the latest security and reliability enhancements, and know your solutions built on the Ivanti platform are ready for today and tomorrow's business.

[Explore Subscriptions](#)

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