

Unleashing the Power of Ivanti on Microsoft Azure Marketplace: enhancing Productivity and Security

Who's Ivanti?

Ivanti, previously known as LANDESK, was founded in 1985 as a software company specializing in IT management solutions. Through acquisitions and mergers, Ivanti has expanded its product portfolio to include endpoint security, service management and asset management. Today, Ivanti is a global leader in unified IT management, aiding organizations in streamlining operations and enhancing security.

Ivanti provides software solutions that improve and secure work in any location. With the complexity of today's work environment, where employees use multiple devices and networks to access IT applications and data, Ivanti offers a full suite of products to ensure seamless productivity and security all integrated into one platform.

The portfolio includes:

- Unified endpoint management
- Endpoint and network security
- Supply chain management
- Digital employee experience
- IT asset and service management solutions

Trusted by over 40,000 customers worldwide, including 88% of the Fortune 100 and with more than 108 million users globally, Ivanti is a leader in the industry. Our customers rely on Ivanti solutions to enable secure work anywhere, providing exceptional employee experiences and ensuring efficient service. Ivanti's products cater to the diverse needs of various industries, including healthcare, education, logistics, finance, public sector and retail.

Ivanti's success is also attributed to its strong partnerships with over 7,000 organizations. By collaborating with these partners, Ivanti delivers integrated solutions that address the unique challenges faced by organizations in different industries. This collaborative approach allows Ivanti to provide comprehensive and customized solutions that meet the specific needs of their customers.

Ivanti offers a comprehensive IT management and security platform that stands out from its competitors. This single platform integrates endpoint management, security, supply chain management, digital employee experience, asset management, and service management, promoting collaboration and efficiency. It is adaptable and scalable for businesses of all sizes and features user-centric design and automation for a streamlined experience. With its advanced technology and customer focus, Ivanti sets itself apart in the marketplace.

Current Ivanti solutions on Azure Marketplace

Existing Microsoft Azure customers who are interested in purchasing Ivanti products on the Azure marketplace will currently have six products to choose from (additional products to be added soon). By utilizing Ivanti products on Azure, customers can't only enjoy the cost savings of the pay-per-use model but also take advantage of Microsoft Azure Cost Management and Billing (MACC) credits. These credits provide an additional benefit, allowing customers to further optimize their spending by offsetting the cost of their Ivanti product usage. The following [Ivanti products](#) are currently available on the Azure Marketplace:

Ivanti Neurons for DEX

- Streamlines and automates the delivery of virtual desktops and applications, providing end users with a seamless and secure remote working experience.

Ivanti Neurons for Patch Management

- Ensures that end users' devices are up-to-date and protected from vulnerabilities, reducing the risk of cyber-attacks and system downtime.

Ivanti Neurons for Zero Trust Access

- Enables end users to securely access company resources from any device and location, increasing flexibility and productivity while maintaining strong security measures by enforcing access control policies based on user identity, device posture, and contextual factors, and providing secure access to applications without exposing them directly to the internet.

Ivanti Connect Secure

- Provides end users with a secure and user-friendly way to access their digital workspace and applications, improving the overall user experience.

Ivanti Neurons for ITAM

- Allows end users to easily track and manage their digital assets, ensuring accurate license compliance and cost savings.

Ivanti Neurons for Secure Access

- Offers a secure and user-friendly single-sign-on solution, simplifying the login process, reducing the risk of password theft, and managing access to applications within the organization's network with features such as SSO, MFA, and access controls based on user roles and permissions.

Ivanti Neurons for ITSM

- A comprehensive, flexible, and scalable solution designed to enhance IT service delivery and management across the enterprise by automating workflows, improving service quality, and providing a modern, user-friendly experience.

Ivanti Neurons for Discovery

- An IT asset discovery and inventory solution that provides accurate and actionable asset information in minutes, enabling real-time visibility, optimizing asset value, and improving security posture through active and passive scanning and third-party connectors.

Ivanti Neurons for Spend Intelligence

- A solution designed to provide real-time visibility into software usage and spending, helping organizations optimize their software investments, reduce costs, and improve compliance by offering insights into software inventory, usage, and licensing.

Win Story

In the face of budgetary constraints, a prominent U.S.-based home construction firm diligently pursued the acquisition of security applications. Despite this challenge, they adeptly utilized MACC credits to

secure 12,000 licenses for Ivanti Neurons for DEX and Neurons for Patch Management. This strategic decision not only fortified their security measures, but also yielded significant cost savings.

The customer's primary objective was to enhance compliance and proactively monitor non-compliant devices. In this pursuit, Ivanti's Patch Management played a pivotal role. Its real-time consolidated dashboards provided invaluable visibility into the compliance status of their devices, enabling swift identification and remediation of any non-compliant endpoints. As a result, the company maintained a robust security posture.

In addition to compliance, the customer also prioritized cost reduction. They sought to discontinue their costly remote control tool and sought a more efficient alternative. By adopting Ivanti's solutions, the customer seamlessly consolidated their remote control capabilities into a unified platform, eliminating the need for the expensive tool. This not only reduced their expenses, but also streamlined operations by integrating all security and remote control functionalities within a single solution.

The collaborative efforts of the construction company, Microsoft, and Ivanti exemplify the transformative power of resource utilization and strategic partnerships in today's competitive market. Through the adoption of Ivanti products, the company

successfully overcame budget constraints, bolstered their security measures, obtained real-time insights into non-compliant devices through consolidated dashboards, and achieved cost savings through the consolidation of their remote control tool. Ultimately, these outcomes translated into enhanced customer satisfaction, improved compliance, and accelerated business growth.

Ivanti-Microsoft Intune Better Together Story

In a world where technology is constantly evolving, the need for efficient and secure IT management solutions has become paramount. Enter the powerful combination of Ivanti solutions available on the Azure Marketplace and Microsoft Intune. Together, these cutting-edge tools form an unbeatable alliance that revolutionizes IT operations.

Ivanti Neurons for DEX provides seamless digital experience management, ensuring that end-users have access to their applications and data from any device, anywhere. With its intelligent automation capabilities, it eliminates the complexities of managing multiple platforms, enabling IT teams to focus on strategic initiatives rather than troubleshooting user issues.

Ivanti Neurons for Patch Management takes the hassle out of keeping systems up to date and

secure. By automating the patching process across diverse environments, it minimizes vulnerabilities and reduces the risk of cyber threats. Combined with Microsoft Intune, which offers comprehensive device management and security, organizations can ensure that all endpoints are protected and compliant with industry standards.

Furthermore, the integration of Neurons for ZTNA and Ivanti Connect Secure enhances network security by providing zero-trust access to critical resources. This dynamic duo enables secure remote access, ensuring that only authorized users can connect to sensitive data and applications. With the added layer of Neurons for Secure Access, organizations can enforce granular access controls and protect against unauthorized access attempts.

Lastly, Ivanti Neurons for ITAM brings asset management to the forefront, allowing organizations to gain complete visibility and control over their IT assets. By seamlessly integrating with Microsoft Intune, it provides a holistic view of hardware and software inventory, enabling efficient license management and cost optimization.

Conclusion

Ivanti, a global leader in unified IT management, stands out from its competitors in several key ways, making it a company that Microsoft sellers should

take notice of. With a comprehensive suite of software solutions, Ivanti streamlines operations and enhances security for organizations worldwide.

One of the factors that sets Ivanti apart is its continuous innovation and thought leadership, which spans over 40 years. This long-standing track record of providing best-in-breed IT solutions demonstrates Ivanti's commitment to staying ahead of the curve and meeting the evolving needs of its customers.

Furthermore, Ivanti boasts patented, industry-leading capabilities that enable everywhere work. This means that organizations can benefit from Ivanti's solutions regardless of their location or device, ensuring seamless productivity and collaboration.

Collaborating with Microsoft is another aspect that sets Ivanti apart. By leveraging Microsoft's expertise in cloud technologies and cost management tools, Ivanti can provide customers with cost savings and optimized spending strategies. This collaboration not only strengthens Ivanti's offerings but also helps Microsoft sellers optimize their customers' return on investment and ensure their spending is tailored to their specific needs.

In conclusion, Ivanti's continuous innovation, industry-leading capabilities, presence on the Azure Marketplace, and collaboration with Microsoft make it

a standout choice for organizations seeking unified IT management solutions. Microsoft sellers should take notice of Ivanti's unique offerings and the benefits it brings to their customers.

About Ivanti

Ivanti elevates and secures Everywhere Work so that people and organizations can thrive. We make technology work for people, not the other way around. Today's employees use a wide range of corporate and personal devices to access IT applications and data over multiple networks to stay productive, wherever and however they work. Ivanti is the only technology company that finds, manages and protects every IT asset and endpoint in an organization. Over 40,000 customers, including 88 of the Fortune 100, have chosen Ivanti to help them deliver an excellent digital employee experience and improve IT and security team productivity and efficiency. At Ivanti, we strive to create an environment where all perspectives are heard, respected and valued and are committed to a more sustainable future for our customers, partners, employees and the planet. For more information, visit [ivanti.com](https://www.ivanti.com).



For more information, or to contact Ivanti, please visit [ivanti.com](https://www.ivanti.com).