

Why Customers Choose Ivanti Over Intune

Most organizations have some form of agreement with Microsoft and are looking to get best value from that investment.

This document will cover six common reasons why organizations instead choose to work with Ivanti for their UEM needs.

- A true multi-OS platform.
- Secure by design.
- A better user experience.
- Avoid costly future upgrades.
- Goes beyond the Microsoft ecosystem.
- Faster, more cost-effective implementation and migration.



Ivanti Neurons for UEM provides real-time intelligence into the health, security and performance of all your devices to detect and remediate any device issues and security threats before they can cause harm in your environment.

True multi-OS platform

Most customers use a variety of operating systems to achieve routine outcomes for their business. For this reason, Ivanti focuses on delivering full day-zero support for all modern operating systems with associated applications that include:

- Apple iOS, iPadOS, watchOS, macOS
- Google Android Enterprise, Android (Legacy), ChromeOS
- Windows 10/Windows 11
- Linux

Ivanti doesn't just support common workplace IT devices either. Ivanti also brings our customers original device manufacturer support for Samsung E-FOTA and Zebra devices.

Secure by design

Organizations are fighting daily with cyber adversaries looking to exploit their users and gain access to critical data and systems.

Security starts with understanding what you need to protect. That's achieved through a comprehensive discovery capability that can scan your network actively or passively and integrate with over 30 OOTB connectors such as AAD, CrowdStrike, Tenable and ServiceNow, amongst others. This gives you a complete picture of what has been discovered but is not necessarily being managed.

The Ivanti platform has security at its core, with over 100 default security policies focusing on the user, device, application and network to apply granular security baselines and apply a zero-trust model to access.

To help protect your mobile devices in the same way you protect Windows devices, Ivanti offers Mobile Threat Defense. This protects against device, application, network and phishing attacks. Customers can gain 100% adoption through our integrated solution, unachievable with Intune.

Research shows that over 50% of data breaches occur due to the failure to apply available security patches. Ivanti customers can apply a risk-based approach to patching Windows and macOS devices.

Business value

These capabilities provide real business value to our customers, helping them gain an improved security posture to help protect against attack.

They are also able to protect their vulnerable mobile devices against ever-increasing exploits to radically reduce the risk profile on those devices.

This is coupled with a risk-based approach to patch management to reduce attack surfaces by the biggest margin possible for the lowest effort and cost.





Simply a better employee experience

Employees expect a lot from IT in today's technology-driven world. Employee experience is no longer a nice-to-have but a CIO-measured KPI.

That's why the Ivanti solution focuses on delivering an onboarding experience that is fast and intuitive, taking between 10–15 minutes, whereas Intune customers report times of up to 45 minutes.

Customizable user screens are provided in applications and the administrator portals, as one size never fits all.

Passwords are a pain many users endure and try to work around, making your environment subject to risk with weak, reused passwords. Multi-factor authentication has been widely shown to be weak against social engineering and other exploits.

Ivanti allows users passwordless single sign-on for applications or SaaS services, something Intune just can't provide.

All of this delivers happier users with a better employee experience and subsequently improved productivity through that optimized enrollment.

IT can reduce costs through simpler and faster administration of the system.

Importantly for the user, you can allow them to use their device of choice so they can be more productive without losing visibility or control.

Hidden extra costs

As organizations drive through a seemingly continual digital transformation, their needs change over time. An example is the explosion of macOS use in businesses. For customers of Intune, that typically

means the acquisition of other products like Jamf Pro to enable that management.

With Ivanti, that's all out-of-the-box. Customers can manage Windows, macOS or Linux all from one true unified endpoint management solution.

For most customers, not all enterprise apps have made the transition to cloud to allow secure access to these resources. Security and advanced features are being added as paid-for Intune upgrades. Customers will need to pay to adopt these bundles, but these capabilities are included without additional charge in the Ivanti UEM solution.

For many customers, the ability to suitably manage their complex endpoint environments using the Intune capabilities included in their ELA are disappearing. For example: As soon as customers need a VPN capability, they will need to start purchasing add-ons or upgrade to Intune's premium offers. Conversely, the ROI of the full Ivanti UEM solutions is much easier to realize.

Not to mention the new features that are publicized to end up in the Intune suite bundle, as detailed on the Microsoft web site.

The value Ivanti provide here? You enjoy known costs with better ROI that will support you now and in the future.

All while enabling you to better leverage your tech stack.

Capability\Plan Type (\$USD per user/month)	Ivanti Neurons UEM (Call For Price)	Intune Plan 1 (\$8) (Included in E3/E5)	Intune Plan 2 (\$4) Add on to Plan1	Intune Suite (\$10) Add on to Plan1
Base Product	✓	✓		
VPN	✓		✓	✓
Remote Control: Windows, macOS, iOS, Android	✓			Windows, macOS, Android
Windows Privilege Management	Paid addon			✓
Advanced Analytics	✓			Windows Only
Discovery of all devices (Secure By Design)	✓			
Conditional Access	✓	MS Apps Only		
Password-less Authentication	✓	MS Apps Only		
Windows & macOS Patch Management (OS and 3rd party)	✓	MS Apps Only OOTB		
Digital User Experience (DEX)	Windows + macOS Fully Supported and Included	Paid addon and Windows Only		Included but Windows Only
Google Workspace Integration	✓			
macOS Management	✓	Buy Jamf Pro	Buy Jamf Pro	Buy Jamf Pro
Chrome OS Management	✓			

Goes beyond the Microsoft ecosystem

Complexity seems to be the norm in the world of IT as the demands of business continually push technology forward.

This drive for change means most organizations have a broad set of solutions expanding beyond just the Microsoft ecosystem.

This is where the Ivanti UEM solution provides native support for a broad set of technologies, including Apple and Google. Ivanti provides advanced capabilities for Google Workspace customers including integration with ChromeOS.

Ivanti supports AAD/ADFS and other SAML 2.0 IDPs, offering deep integration with all supported IDPs.

The wide set of use cases that Ivanti helps customers deliver ranges from office workers all the way through the warehouse. Support for both high security and frontline workers allows for wide adoption.

This wide range of use cases and broad ecosystem allows for specific solutions rather than just a “good enough” approach.

Implementation / migration costs

Ivanti projects are quick to implement, helping our customers begin to realize the value of their investment more rapidly. We hear from businesses that expensive, externally resourced Intune projects often seem never-ending.

Ivanti deployments are typically delivered with handover within days, and rollouts are typically completed within weeks.

Very early on, customers using Ivanti often find more use cases that were never part of the original scope, so they realize even more value from the solution.

For many businesses, the “good enough” effect doesn’t always deliver the required outcomes and projects must be revisited and hidden costs incurred.

Ivanti puts enterprise mobile security at the center of your enterprise. You can build upon it by eliminating passwords to ensure user authentication and by detecting and mitigating endpoint security threats with our Mobile Threat Defense.




About Ivanti

Ivanti elevates and secures Everywhere Work so that people and organizations can thrive. We make technology work for people, not the other way around. Today's employees use a wide range of corporate and personal devices to access IT applications and data over multiple networks to stay productive, wherever and however they work. Ivanti is the only technology company that finds, manages and protects every IT asset and endpoint in an organization. Over 40,000 customers, including 88 of the Fortune 100, have chosen Ivanti to help them deliver an excellent digital employee experience and improve IT and security team productivity and efficiency. At Ivanti, we strive to create an environment where all perspectives are heard, respected and valued and are committed to a more sustainable future for our customers, partners, employees and the planet. For more information, visit [ivanti.com](https://www.ivanti.com)

The Ivanti logo consists of the word "ivanti" in a bold, lowercase, sans-serif font. The letter "i" is red, while the remaining letters "vanti" are black. A small registered trademark symbol (®) is located at the top right of the letter "i".

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A vertical bar on the right side of the page, transitioning from red at the top to orange at the bottom.

For more information, or to contact Ivanti,
please visit [ivanti.com](https://www.ivanti.com)