Ivanti Partner Ecosystem – Referral Partner

Ivanti Referral Partners must have an active Ivanti Referral Partner Agreement with Ivanti and are compensated when a lead a Referral partner provides to Ivanti ends up closing. Referral Partners are any partners that choose not to be a Resell Partner with Ivanti, but who have registered or are working on an active Ivanti deal. Referrals are only paid out on perpetual and subscription licenses.

Ivanti will pay a 5% referral fee for any sale resulting from a recommendation from our Referral partners. All the partner needs to do is tell us about an organization with interest in our products via the deal registration portal and we'll work with them to close the business together. Referral partners become part of our active recruitment strategy and could potentially move into our resell program. Becoming a member of our resell community comes through active and consistent referral and closure of deals, as well as a recommendation by a partner sales manager.



Benefits of our Referral Partner program:

- Access to the partner portal.
- Potential advancement into our resell program.

Ivanti is focused on delivering an experience that drives high success, with people, tools and resources we are your guide growth. To deliver upon this, we believe that your experience as a Referral Partner should be at the core of our program.

Ready to Join the Ivanti team and Refer customers to us?
Complete your submission form **here**.

About Ivanti

Ivanti is an enterprise software company that provides a comprehensive IT and security cloud-based platform. Ivanti provides software solutions that scale with our customers' needs to help enable IT and Security to improve operational efficiency while reducing costs and proactively reducing security risk. The Ivanti Neurons platform is cloud-native and is designed as a foundation of unified and reusable services and tools for consistent visibility, scalability and secure solution delivery. Over 34,000 customers, including 85 of the Fortune 100, have chosen Ivanti to meet challenges head-on with its end-to-end solutions. At Ivanti, we strive to create an environment where all perspectives are heard, respected and valued and we are committed to a more sustainable future for our customers, partners, employees and the planet. For more information, visit ivanti.com and follow @GoIvanti.

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For more information, or to contact Ivanti, please visit ivanti.com.