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Ivanti Partner Network – Referral Partner Overview

Ivanti Partner Network – Referral Partner

Ivanti Referral Partners must have an active agreement with Ivanti and are compensated when a Referral partner refers a deal to Ivanti.

Referral Partners are any partners that have not met the minimum requirements to be a Resell Partner with Ivanti, but who have registered or are working on an active Ivanti deal.

Referrals are only paid out on perpetual and subscription licenses.

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Referral Incentives

Ivanti will pay a 10% referral fee for any sale resulting from a recommendation from our partners. All the partner needs to do is tell us about an organization with interest in our products via the deal registration portal and we'll work with them to close the business together.

Referral partners become part of our active recruitment strategy and could potentially move into our resell program. Becoming a member of our resell community comes through active and consistent referral and closure of deals, as well as a recommendation by a partner sales manager.

Benefits of our Referral Partner program:

- Access to the partner portal.
- Potential advancement into our resell program.

Ivanti is focused on delivering an experience that drives high success, with people, tools and resources we are your guide growth. To deliver upon this, we believe that your experience as a Referral Partner should be at the core of our program.

Ready to Join Ivanti? Complete your submission form here



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About Ivanti

Ivanti makes the Everywhere Workplace possible. In the Everywhere Workplace, employees use myriad devices to access IT applications and data over various networks to stay productive and work from anywhere. The Ivanti Neurons automation platform connects the company's industry-leading unified endpoint management, cybersecurity, and enterprise service management solutions, providing a unified IT platform that enables devices to self-heal and self-secure and empowers users to self-service. Over 38,000 customers, including 96 of the Fortune 100, have chosen Ivanti to discover, manage, secure, and service their IT assets from cloud to edge, and deliver excellent end-user experiences for employees, wherever and however they work.

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For more information, or to contact lvanti, please visit ivanti.com.