

# Partner Network – Delivery Partner



For more than two decades, Ivanti has relied on relationships with trusted and innovative partners to grow and develop the business. Our program provides our partners with both financial and technical support needed to focus their efforts on driving growth within existing and emerging markets.

## Our Commitment to You

Ivanti is committed to supporting our Delivery Partners in serving Ivanti customers while creating opportunities to grow their business.

When you partner with the Ivanti Partner Network, you gain access, access to people, training, tools and resources that are focused on providing you what you need to implement and deliver professional services.

Our Delivery Partner Program features two partner categories, an ecosystem that is driven by sales and delivery incentives. Each Delivery partner category is incentivized to better serve Ivanti customers.

## Benefits within our Delivery Partner program:

- Discounted training
- Access to “pay as you go”
- Significant cost reductions of certifications
- Opportunities for Master Consultants to participate in panel evaluation
- Program Manager Advisory Support Discounts

Ivanti is committed to providing support to our Delivery Partners to allow for high customer satisfaction, while creating opportunity to grow their business. We hold ourselves accountable to our commitment through:

- Measurement of the program success based on our partners ability to obtain high satisfaction ratings
- Facilitate access to relevant content and resources for training and enablement
- Listen, respond, and act upon partner and customer feedback
- Streamline and optimize operations to make it easy for partners to work with us

## Learn More

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