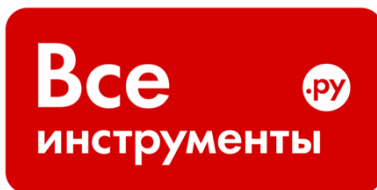


Implementing an Inventory and Corporate Computer Management System Platform



Location: Russia

Industry: Internet Retail, DIY Marketplace

Website: www.vseinstrumenti.ru

Solution:

- Ivanti® Endpoint Manager

Benefits:

- Savings of roughly one million rubles in managing software licenses.
- 70 prepared packages for installing/removing software.
- 600 computers equipped with software in four hours to enable work from home
- Minimal costs for solution integration. The bulk of the implementation was completed without the help of a third-party service
- Consolidation of information on existing hardware—from software and hardware details down to serial numbers of monitors, memory modules, and hard drives
- Accounting of available software licenses, with use-efficiency tracking and license redistribution among different cost centers
- Automation of routine IT support tasks, reducing the time processing user requests

VseInstrumenti is one of the largest online stores on the Runet, a DIY marketplace selling electric power tools, power and production equipment, climate control, garden equipment, and much more.

Gaining Control of Assets

During a Pandemic

Taking into account the specifics of the company and the profile, the IT teams needed a solution to help them manage the company's endpoints. This included a way to: 1) systematize the data on the available equipment; 2) to ensure regular inventory and accounting of the installed software—especially when COVID-19 hit—in order to resolve support and operational issues; and 3) to optimize licenses for paid software already installed.

Not only was it important to identify the fact of installation, but to also determine the nature of use. The IT teams needed a simple approach to automate tasks, such as being able to silently remove a software product from an active PC if the application hasn't been used in 60 days. Evgeny Bardin, Deputy Technical Director for IT Processes at VseInstrumenti.ru, began searching for a tool that would fit the organization's needs.

Finding the Perfect Partner

VseInstrumenti was interested in a tool that allowed them to close most of the issues related to the support, operation and audit of our PC and software fleet. In the process of choosing a solution, they took into account a number of parameters, including: cost of ownership, expected economic effect, availability of the necessary functions. They also took into account if the vendor had a presence in the Russian Federation, the speed and level of communication with the vendor, and if there was an individual approach to every client.

“We have a ‘single window’ for managing the fleet of computers, which allowed us to: 1) provide remote support for equipment at all points of presence; 2) perform bulk installation and removal of software products; 3) account for installed software; and 4) employ a tool to control and optimize the consumption of available software licenses. If we talk about the economic effect, we optimized ‘on the fly’ software-license consumption, saving around 1 million rubles.”

— **Evgeny Bardin**
 Deputy Technical Director for IT Processes of LLC
 VseInstrumenti.ru

“We also relied on two fundamental principles in making our decision:

Firstly, the setting of goals and objectives, that is, to determine ‘why’ you really need this software, what are the main tasks you set.

Secondly, the presence of the interest and desire of the personnel who will directly work with the system - without this the project simply will not ‘start’, no matter how functional the system is,” says Evgeny.

Optimizing Licenses with Ease

More than 70 packages for software installing / uninstalling tasks were prepared in a short time despite the COVID-19 pandemic. The use of Ivanti Endpoint Manager made it possible to install the VPN client on more than 600 pieces of equipment in a matter of hours. In addition, the implementation was carried out without the involvement of integrators, which helped keep costs low.

Ivanti Endpoint Manager offered also offered a single console for managing a fleet of computers, which allowed the IT team to provide remote support for equipment at all points of presence, perform bulk installation and removal of software products, provide

the accounting for installed software, and monitor and optimize the use of available software licenses.

In the first stage of implementation, Evgeny’s team optimized the use of software licenses in the amount of about one million rubles. By having a clear picture of which licenses were in use, they were able to stop overspending on unneeded licenses. “In the framework of further use, we expect this effect to triple,” predicts Evgeny.

Employees using the system appreciated and are actively using the capabilities of the solution, which allowed them to automate routine tasks and direct their efforts to more important projects.




What’s Next for VseInstrumenti.ru?

According to Evgeny, the company does not plan to stop at the achieved results; in the near future it is planned to complete testing and launch an "application store" for users (the ability to install software on their own), as well as to develop functions for OS deployment and PC management outside the corporate network.

As plans for further development, the company has already started a pilot implementation of Ivanti Password Director. Implementing ITSM system, it is planned to use Ivanti Endpoint Manager to automatically populate the CMDB with information about the available configuration units.

Note: A customer’s results are specific to its total environment/experience, of which Ivanti is a part. Individual results may vary based on each customer’s unique environment.

Learn More

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