

# Ivanti Optimizer for SAP Saves Oil & Gas Company Over 3,000 SAP Licenses

## Profile:

State-owned oil company, responsible for the management of oil and natural gas exploration on the subsoil and continental shelf, responsible for the exploration, production, manufacturing, transportation and marketing of hydrocarbons

## Industry:

Oil & Gas

## Solutions:

Ivanti® Optimizer for SAP

## Key Benefits:

- Freed up over 3,000 SAP licenses
- Reclassification led to 77% reduction of Professional and limited Professional licenses
- Clear view and optimized SAP licensing position

## Client and Need

The client is a state-owned oil company, responsible for the management of oil and natural gas exploration on the subsoil and continental shelf, and is responsible for the exploration, production, manufacturing, transportation and marketing of hydrocarbons. During their last internal audit, they noticed major compliance issues, misclassification of licenses and indirect access risk. A large part of the IT software budget was already being spent on SAP and with their upcoming migration to S/4 HANA, the company knew it was time to find ways to reduce their yearly SAP spend. They were looking to automate their current process and needed detail reporting for their auditors.

## Our Solution

The oil and gas corporation reviewed Ivanti based on the recommendation from one of their IT partners. After thoroughly evaluating Ivanti Optimizer for SAP, the client decided Ivanti was the perfect fit. Ivanti Optimizer for SAP was the only solution that offered a quick implementation, since the solution is independent from their SAP systems. The client was thrilled to learn our solution poses no risk to the SAP production environment and all analysis are done outside of SAP. Optimizer for SAP was able to automate over 85% of the SAP license management processes, provide audit ready reports for their next internal audits from day one and provide a process for handling charge backs.

## Added Value

Not only did Optimizer for SAP meet all of their needs but additional features and processes were developed because of the solution.

- A new process for handling and managing charges
- Identified over 3,000 SAP license not in use (duplicate account and inactive users) freeing up licenses which can be allocated to new users.
- Saw a 77% reduction of Professional and Limited Professional licenses when reclassifying by usage.
- Achieved a clear view of their current and future SAP licensing position and needs.

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