

# Take Control of SAP Licensing Ivanti Optimizer for SAP

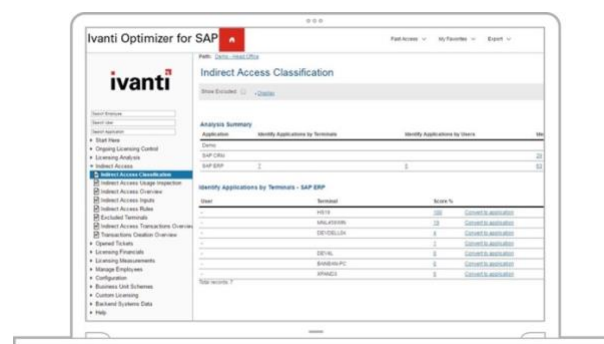
Due to the complexity of the SAP® licensing model, enterprises all across the globe struggle with the management of SAP licenses. In order to optimize investments—and not pay more than necessary for SAP licenses—enterprises need to ask the questions that will help them employ their ‘bank’ of licenses more efficiently:

- How many licenses do I really need?
- Which license types match my users’ actual behaviors?
- Which user accounts are dormant, underused, duplicate, or incorrectly classified?

## Take Control of SAP Licensing

Ivanti Optimizer for SAP answers these critical needs, enabling you to control current and future usage and costs. The solution is especially useful prior to ordering new SAP usernames, and before annual license fee negotiations. Ivanti Optimizer for SAP provides:

- Pinpointing of inactive users
- Identifying duplicate license counts
- Reclassification of licenses based on actual user behavior
- Platform to map and combine SAP systems and users
- Automatic user-matching across different systems and applications to avoid duplicate license counts
- Real-time graphical and statistical presentation of SAP license utilization
- Fast, easy, and non-intrusive installation—external to the SAP system



## Reclassification Based on Actual User Behavioral Analysis

Many companies choose to classify their SAP licenses based on theoretical calculation methods such as:

- The structure of the organization, which may often prove to be too theoretical to be effective.
- The title/position of the employees, which may not be helpful at all. More often than not, even different people with the same position usually employ the SAP system very differently.
- The authorizations that users have in the SAP system—highly theoretical since most SAP users tend to use only a small fraction of their actual authorizations.

Ivanti Optimizer for SAP tracks the ACTUAL behavior of each SAP user. You can rest assured that your organization won’t be under- or over-licensed again. Optimizer for SAP makes it possible for your organization to buy the licenses needed per each employee’s ACTUAL utilization of the SAP system.

## Reclassification Methods

- **Amount of activity** (Counting Dialog Steps) – The most suitable license type will be assigned to a user based on **how much** the user employed the SAP system as a whole.
- **Type of usage** (Spread of Use/Counting the Number of Transactions Used) – The most suitable license type will be assigned to a user based on **how much** of the SAP system the user has employed.
- **Activity Groups** (Inspects User’s Actual Activities/ Separates All Transactions into Groups) – The most suitable license type will be assigned to a user based on **how** or according to **which ways** this user employed the SAP system.
- **Customized definitions** – Any combination of the above or any unique format requested by customer.

Ivanti Optimizer for SAP offers the option to license the software for a single assessment or full implementation for long-term monitoring, controls, and cost savings.

Based on historical data, Ivanti Optimizer for SAP enables instant snapshots of license usage. This solution can analyze even lengthy periods of a year or more—all on the day of installation.

## Organizational Units

- Define organizational units based on the organizational structure or SAP user groups (e.g. Engineering, Management, Finance)
- Calculate the licensing measurements for each organizational unit separately
- Ability to define licensing responsibility for each organizational unit (e.g. unit manager, local licensing manager)
- The ability to grant each organizational unit access to view only their own data and related costs in Ivanti Optimizer for SAP

## Effective SAP License Management

- Gain control; know exactly who is using SAP and to what extent
- Reclassify SAP users to the most accurate license category

- Ensure optimal usage of SAP licenses and compliance
- Reduce the cost of SAP licensing and maintenance
- Reduce the manual effort to prepare and execute license audits

## Benefits

- Provides a clear view of current licensing and available licenses
- Compares methods of user classification
- Enables upload and inspection of data one year back, or more
- Identifies dormant, underused, misclassified, and duplicate accounts
- Tracks changes in licensing inventory
- Generates detailed reports regarding user classifications
- Automatic analysis of usage compared to licensing agreement—ensures compliance
- Detailed audit reports for each user with current and optimized license classification
- Detailed Log of Changes

## Ivanti Optimizer for SAP Saves Enterprises on Average<sup>1</sup>:

- 50% to 90% for each re-classified license
- 100% on dormant accounts
- 100% on multiple username accounts
- 50% on license management resources
- OVER 15% on total maintenance fees

1. Percentages are based on list pricing of SAP licenses. Dormant and multiple username accounts can be removed completely. The 50% of license management resources and 15% total maintenance fees are based on our customer experiences.

### Learn More

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